## Batch -2 for USF TENDER ID: NG-BSD/PHASE-10/2021/03 Lot ID: (NG-BSD/TD-K1/2021 NG-BSD/TD-K2/2021)

Replies to Bidders' Queries Issue Date: 26 Jul 2021

S.No	Queries	Document Ref:	USF Response
1	llocation of both TD K1 & K2 lots would be inaccessible due to barsh weather	Schedule L Clause 24 of RFA	The outage threshold will remain 4 days.  The relevant clause 24 of RFA covers exceptional situations as follows:  "A USF Service Provider shall be excused, in accordance with the USF Services and Subsidy Agreement, from certain failures to perform its obligations under the USF Services and Subsidy Agreement if an event of force majeure has prevented the performance of the obligations"
2	There are sq Km area given for un-served & under-served areas. What will be criteria for this area? Will it be a radius from coordinates or circular etc.	Schedule C	Please refer to MapInfo/Kml files provided along with schedule C. The area given in sq Kms is the area of polygon around tourist destination where coverage is to be provided.
3	Minimum service requirement in K1 and K2 is 1Mbps but there is no population given. What will be criteria behind backhaul calculation for each site.		Minimum requirements for site dimensioning is provided in Anne-5 of RFA.i.e. 3 TRXs per sector and should have a minimum capacity to serve 25 simultaneous users per sector
4	Please provide estimated numbers of local population and tourist foot fall		These are tourist locations and may or may not have population at the locations. The relevant departments don't have any absolute figures for it.  (If deemded appropriate) The P&E estimation method may be shared.
5	Few locations lie on the border of GB and AJK. Are the areas situated under boundaries of KPK to be covered?	Schedule C	Yes, all locations are inside Mansehra district boundary. Source of boundary information is "Pakistan Bureau of Statistics" (PBS) and Pakistan Space and Upper Atmosphere Research Commission (SUPARCO). Attached Manshera district boundary (KML and ESRI Shapefile) used for TD K-1 is to be shared with registered bidders.
6	Project timeline is 12 months but in the areas provided by USF only 5 months are available for execution due to access issues after heavy snow fall in winter season.	Clause 24 of RFA	The relevant clause covers exceptional situations as follows:  "A USF Service Provider shall be excused, in accordance with the USF Services and Subsidy Agreement, from certain failures to perform its obligations under the USF Services and Subsidy Agreement if an event of force majeure has prevented the performance of the obligations"
7	Project start timeline is very critical if project is signed in winter no work execution will be possible in first 5-6 months. This will risk the timely completion of the project.		Project has to commence from the date of contract signing. In case contract is signed in winters, the time may be used to plan and order equipment and delivery. Field activities may may start when field open up. For exceptions, the option of FM is available for SPs.
8	challenge in these areas. KPI evaluation in winter months should be re-visited as the areas are mostly closed for tourists.	Clause 24 of RFA	KPI's will be evaluated as per methodology however reasons stated in query will be evaulated based on Clause 24 of RFA which states:  "A USF Service Provider shall be excused, in accordance with the USF Services and Subsidy Agreement, from certain failures to perform its obligations under the USF Services and Subsidy Agreement if an event of force majeure has prevented the performance of the obligations."
9	Please confirm the coordinates of Sharan Areas included in TD K1	Schedule C	Schedule C has been revised with Sharan Area Coordinates and will be shared with registered bidders