Replies to Bidder's Queries (Batch-1) Project IDs: BSD/Lot22A-Khyber/2017 BSD/Lot22B-Mohmand/2017 BSD/Lot22C-DIKhan/2017 (Small Lot-2)

10-Jul-17

S.No	Queries	Document Ref:	USF Response
1	Our understanding is that mauza's falling within 10 KM are optional mauzas and we are only required to cover it on best effort basis. Please clarify.	Schedule C of draft SSA	Bidder's are required to cover these mauzas on best effort basis only by following the relevant PTA SoP.
2	Any site buildout in FATA/FR region has a pre-requisite to obtain FAB NOC which normally takes at least a year, has USF agreed any SOP with PTA/FAB to either process these NOCs on fast track basis or to execute rollout after FAB NOC application submission so that FAB NOC can be procured in parallel.	Clause 20.4 of RFA	Please refer to Clause 20.4 of RFA which states: "Any permissions or authorizations required from authorities in the USF Areas, in connection with the installation of the USF Network facilities and equipment and Renewable Energy Solutions shall be the responsibility of the USF Service Provider."
3	FATA/FR region is volatile from security perspective and also may have issues in terms of acquisition due to lack of documentation in this area due to people displacement during army operations. Has USF secured any principle approval from ARMY to rollout this project as project teams shall not be able to move in this area without Army's support.	Clause 20.4 of RFA	Please refer to Clause 20.4 of RFA which states: "Any permissions or authorizations required from authorities in the USF Areas, in connection with the installation of the USF Network facilities and equipment and Renewable Energy Solutions shall be the responsibility of the USF Service Provider."
4	First Milestone offer within 6 months o USF normally provides mauza coordinates as part of the bidding process and after the award the first step is to do mauza hunting and update the mauza coordinates which is critical activity to ensure proper coverage at the end of the project. o Furthermore USF areas in general do not have good telecom infrastructure available and with requirement of providing 3G services creates a need for optic fiber deployment as well which makes has its own lead time for deployment. o Being unsettled areas there is lack of availability of proper land records so site acquisition involves engagement with government departments as well which increases the duration of site acquisition but is most secure process to ensure long term sustainability of acquired site. o In light of above facts it becomes impractical to offer first milestone within 6 months of contract signing so we propose to amend it to offer first milestone within first year since quite a lot of time is spent in ground work before actual site build out starts.	Clause 5(a) of Schedule D of SSA	Clause 5(a) of Schedule D of draft SSA has been amended as following: "First Milestones must be achieved within Nine (9) months of the Effective Date"