

“TENDER ID: USF/CON-DIGITAL/2019/01”, CONSULTANCY SERVICES TO CONDUCT A STUDY FOR DIGITAL INCLUSION IN PAKISTAN
Replies to Bidder's Queries (Set 1)

Release Date: 26-Feb-2019

Sr #	Bidder's Query	Referred Document	USF Response
1	Is the basis objective of assignment is to propose plans and strategies for increasing Digital Adaptation and inclusion in Urban, Semi Urban & Rural areas of Pakistan or its just for un/underserved areas?	RFP & ToR	Please refer to Section 3 of the ToR. Whole of Pakistan is to be considered. Strategies and plans for increasing digital inclusion in all segments of Pakistan, including urban, semi urban and rural areas, are required.
2	What is the Sample size of the Candidate areas? Please specify in terms of No. of Surveys requires instead of area.	RFP & ToR	Please refer to Section 4, Part 2 of the ToR, Bidders are required to conduct field survey of remote and rural areas with diverse geographic and demographic coverage and propose a sample size and number of surveys to achieve sufficient confidence level.
3	Is it essential for the Consultant to possess the international experience in the same kind of assignment?	RFP & ToR	USF does not have any preference in this regard as long as the bidder meets the eligibility criteria as per Section 4 of the RFP.
4	What is meant by Existing Digital Landscape of Pakistan? Does USF possess any documentation regarding this Digital Landscape which needs analysis?	RFP & ToR	Existing Digital Landscape refers to digital initiatives and platforms worldwide and in Pakistan by various organizations. Bidders are required to do analysis on their own.
5	When we talk about identification & impediments hampering the Digital Service in Pakistan, does it mean the Un/Underserved areas or Pakistan as a whole?	RFP & ToR	Please refer to response to Query # 1.
6	Shall USF provide access to Mobile Network Operator launched Digital Services or the Consultant need to do it on its own?	RFP & ToR	Bidders are required to arrange access and analyze these Digital Services on their own.
7	Please refer Sub Point (d) of Part 2 at Page No. 5: 'Conduct field surveys of remote and rural areas with diverse geographic and demographic coverage to get a sample of on ground challenges'. What is the expected Sample Size under this activity?	RFP & ToR	Please refer to Section 4, Part 2 of the ToR, Bidders are required to conduct field survey of remote and rural areas with diverse geographic and demographic coverage and propose a sample size and number of surveys.
8	In order to address the regulation and compliance challenges, shall USF provide the documentation related to Province vs Federal Domain, Pakistan, Telecom Authority, Law Enforcing Agencies, Financial Compliance etc.	RFP & ToR	Bidders are required to arrange and analyze these documents on their own.
9	What is the difference between Final Report and Final Acceptance? Both seems the same as per RFP?	RFP & ToR	Final Report submission and Final Report Acceptance are two distinct payment triggers in accordance with Section 7 of ToR and Section 18 of draft contract. Final acceptance is upon completion of all deliverables and their acceptance by USF.