

**“TENDER ID: USF/CON-DIGITAL/2019/01”, CONSULTANCY SERVICES TO CONDUCT A STUDY FOR DIGITAL INCLUSION IN PAKISTAN**

**Replies to Bidder's Queries (Set 2)**

**Release Date: 5-Mar-2019**

Sr #	Bidder's Query	Referred Document	USF Response
1	On page 8 of the RFP, clause 7.9 asks for “A brief description of bidder’s organization and an outline of recent experience on assignments of similar nature. For each assignment, the outline should indicate, inter alia, the profiles of the staff proposed, duration of the assignment, contract value, and bidder’s level of involvement.” This appears to be a repetition of requests made in clause 7.8. Can we include information on profiles of the staff proposed, duration of the assignment, contract value, and bidder’s level of involvement in the section of our response that addresses clause 7.8?	RFP	Clause 7.8 refers to outline of work experience of the bidder and references whereas clause 7.9 refers to details of the recent experience and assignments of similar nature with respect to outline, profiles of staff proposed, duration of assignments, contract value and bidder's level of involvement.
2	On page 8 of the RFP, clause 7.16 requests a Compliance Checklist; which demonstrates “compliance against each clause and sub-clause of RFP, ToR and draft contract.” However, the ToR and Draft Contract documents are not conducive to a line-by-line assessment of compliance. We will address all details of how we would execute the ToRs in our technical proposal, and we are prepared to fully comply with the terms outlined in the draft contract, if we are selected by USF to execute the work outlined in USF/CON-Digital/2019/10. Therefore, please advise if we can simply include a compliance check list for the RFP document only.	RFP	As per Clause 7.16, compliance against each clause and sub-clause of RFP, ToR and draft contract has to be attached with technical proposal as per conventions given in same clause.
3	On page 4 of the ToR, under Objectives it notes that “The consultant will have to carry out a detailed study based on representative samples of candidate areas.” Does this study have to be a quantitative, statistically significant survey, or can the consultant use an ethnographic research methodology with various representative groups to better understand the digital landscape?	ToR	Please refer to Section 4, Part 2 of the ToR, Bidders are required to conduct field survey of remote and rural areas with diverse geographic and demographic coverage and propose a sample size and number of surveys to achieve sufficient confidence level. As per clause 7.14 of RFP, bidders are expected to propose a methodology for executing this assignment.