

**Universal Service Fund (Guarantee) Limited**  
(A guarantee limited company registered under Section 42 of the  
Companies Ordinance, 1984)

*“Every Pakistani has the right to modern telecommunication services and we strive to  
provide that.”*

**NOTICE FOR INVITING BIDS FOR PROVISION OF  
TELECOM SERVICES  
(BID LOT 01 of 2007)**

Government of Pakistan has established Universal Service Fund to provide basic and modern telecommunication services to previously un-served and underserved areas. Universal Service Fund (Guarantee) Limited (USFCo) has been created to achieve this objective of the government.

In accordance with the Pakistan Telecommunication (Re-organization) Act 1996 and Universal Service Fund Rules 2006, as amended, the USFCo will conduct a competitive, reverse auction bidding process for the award of a one-time subsidy to be paid to assist in meeting the costs of providing telecommunications services in identified service areas.

Bidding will be conducted in accordance with the international competitive bidding procedures specified in the Information Package placed on the USFCo's website [www.usf.org.pk](http://www.usf.org.pk).

**Selected Area**

The auction initiated by this Notice pertains to un-served and underserved areas in Malakand Division. A detailed description of the service areas is included in the bidding documents to be obtained by potential bidders who register in response to this Notice.

**Services to be provided**

Details of the telecommunications services to be provided in the service areas are also included in bidding documents.

**Eligibility to Participate in Auction**

All telecommunications licensees and consortia which are eligible to participate in the reverse auction process pursuant to the Universal Service Fund Rules 2006, as amended, may register.

**Registration for Auction**

All eligible telecommunications licensees and consortia must register on or before 01 August, 2007. Registrations must be in the identified form and must include a non-refundable pay order or demand draft in the amount of PKR 25,000 and in the name of the USFCo. The Registration Form can be downloaded free of cost from the website of USFCo ([www.usf.org.pk](http://www.usf.org.pk)).

**Obtaining bidding documents**

All registered licensees or consortia will be entitled to receive following documents from the office of the undersigned following registration:

- The Request for Applications (“RFA”), setting out specific information regarding the application process and intended USF project ; and
- The Subsidy and Services Agreement (“SSA”), setting out the rights and obligations of the service provider and details of the selected areas and services to be provided.

Registered participants may obtain the bidding documents from the USFCo by attending at the office location identified below on any business day, between 9am and 5pm.

**Comments on Documents or Auction Process**

All participants may file comments or ask for clarifications. All such comments or requests for clarification shall be due by 09 July 2007.

**Pre-proposal conference**

A “pre proposal conference” will be held on 13 July 2007 to review responses to comments and requests, at a location to be announced later.

**Mode of Auction**

Bidding shall be through sealed tenders. The participant that submits both a fully compliant technical proposal and the lowest bid for the subsidy to be paid will be awarded the subsidy and the service agreement for the identified service areas.

**Reserve Price**

This auction shall be without any reserve price.

**Submission of Bids**

Registered participants must submit their bids, in the manner and mode prescribed in the RFA, to the undersigned at the address specified in the RFA on or before 1pm on 16 August, 2007. Any bid received after that date and time shall be returned un-opened.

**Completion of Auction**

The auction process is described in detail in the RFA. At this time, the USFCo intends to complete the auction by opening the subsidy value proposals and publicly announcing the participant bidding the lowest subsidy value on 10 September, 2007.

USFCo reserves the right to cancel the auction process at any time, without any obligation to provide reasons and without any liability whatsoever to participants or other persons.

(Parvez Iftikhar)  
Chief Executive Officer  
Universal Service Fund (Guarantee) Limited  
Address: 5<sup>th</sup> Floor, Habib Bank Tower,  
Jinnah Avenue, Islamabad.  
Phone: +92 51 2821308 & 2821309  
Email: feedback@usf.org.pk